

# THE TOP 5 TRANSACTION SERVICES PROVIDERS LEAGUE TABLES

As part of the 2008 Global Corporate Treasury Research Programme, Treasury Strategies asked corporates to list their Top 5 treasury service banks in Asia, Europe, Canada and the U.S.

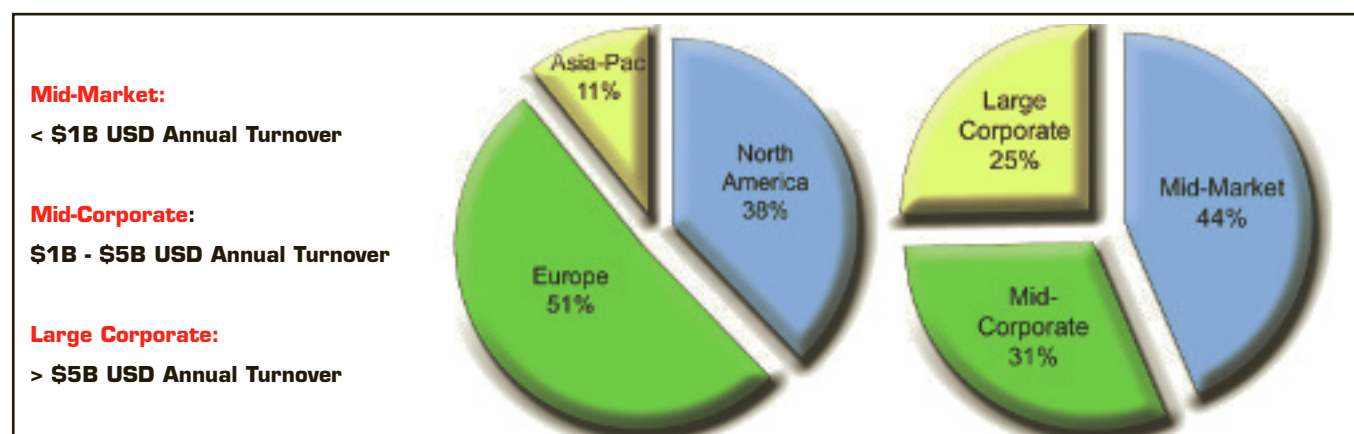
## Introduction and Research Methodology

This year's programme covers the treasury management practices of 970 corporations across North America, Western Europe and the Asia-Pacific region. Responses were gathered in June 2008 through both telephone interviews and questionnaires. Responses were weighted so that sampling differences across countries within a region were normalized. In this issue, we provide a summary of the research at a Global level. In subsequent issues, we will provide additional detail for Europe and North America.

## Respondent Overview

- The 970 respondents were gathered across a variety of revenue segments and industry sectors.
- North American respondents include firms in the US and Canada.
- European respondents include firms located across Western Europe (Belgium, Denmark, France, Germany, Italy, Netherlands, Norway, Luxembourg, Spain, Sweden, Switzerland and the United Kingdom).
- Asia-Pacific firms were drawn from key Treasury centers within the region (Australia, Hong Kong, India, Malaysia and Singapore).

Respondents by Region Respondents by Annual Turnover



ASIA

Large Corporate	
Rank	Provider
1	Citibank
1	ElanCARD Chartered
1	Maybank
4	HSBC
5	ANZ Banking Group
5	Westpac banking Corp
7	CIMB
7	National Australia Bank
7	State Bank of India
7	ICICI Bank
7	Commonwealth Bank of Australia

Mid-Corporate	
Rank	Provider
1	HSBC
2	Citibank
3	National Australia Bank
4	ANZ Banking Group
4	Commonwealth Bank of Australia
5	OBS Group Holdings
5	CIMB
5	State Bank of India
5	United Overseas Bank
5	Westpac banking Corp
5	JP Morgan Chase
5	Punjab National Bank

Middle Market	
Rank	Provider
1	HSBC
2	Citibank
3	Standard Chartered
4	OBS Group Holdings
5	Maybank
5	CIMB
6	Oversea-Chinese Banking Corp
6	RHB Bank
9	National Australia Bank
9	State Bank of India
9	HDFC Bank

EUROPE

Middle Market	
Rank	Provider
1	Royal Bank of Scotland
2	Lloyds Bank
3	Barclays Bank
4	Fortis Bank
5	HSBC
5	Deutsche Bank
7	BNP Paribas
7	Dresdner Bank
8	Commerzbank
9	ING Bank

Mid-Corporate	
Rank	Provider
1	Royal Bank of Scotland
2	Commerzbank
3	Barclays Bank
3	Deutsche Bank
5	Lloyds Bank
6	HSBC
6	Citibank
8	BNP Paribas
8	ING Bank
10	JP Morgan Chase
10	Dresdner Bank
10	Fortis Bank
10	Bank of America

Large Corporate	
Rank	Provider
1	Royal Bank of Scotland
2	Deutsche Bank
3	Citibank
4	Barclays Bank
5	HSBC
6	BNP Paribas
7	Scotiabank
7	ING Bank
9	Commerzbank
10	UBS
10	JP Morgan Chase

CANADA

Large Corporate	
Rank	Provider
1	Royal Bank of Canada
2	Bank of Montreal
2	Scotiabank
2	CIBC
5	Toronto Dominion
6	Citibank
6	Caisses centrales Desjardins

Mid-Corporate	
Rank	Provider
1	Royal Bank of Canada
2	Bank of Montreal
3	CIBC
4	Scotiabank
5	Bank of America
6	Toronto Dominion
7	Citibank
7	HSBC
7	JPMorgan Chase
7	Wachovia

Middle Market	
Rank	Provider
1	Royal Bank of Canada
2	Scotiabank
3	CIBC
4	Bank of Montreal
5	HSBC
6	Toronto Dominion
7	Bank of America
7	National Bank of Canada
9	Citibank



**U.S**

Large Corporate		
Rank	Provider	Companies Using %
1	Bank of America	86%
2	JPMorgan Chase	82%
3	Bank of New York Mellon	42%
3	Citibank	41%
5	Wachovia	34%
6	Wells Fargo	20%
7	USBank	16%
8	Deutsche Bank	12%
9	Bojiabank	10%
10	HSBC	8%
10	Northern Trust	8%

Mid-Corporate		
Rank	Provider	Companies Using %
1	Bank of America	76%
2	JPMorgan Chase	46%
3	Wells Fargo	31%
4	Wachovia	30%
5	PNC Bank	26%
6	Bank of New York Mellon	22%
6	USBank	22%
8	Citibank	10%
8	HSBC	10%
10	National City	8%

Middle Market		
Rank	Provider	Companies Using %
1	Bank of America	44%
2	JPMorgan Chase	41%
3	Wells Fargo	22%
3	USBank	22%
5	Wachovia	21%
6	Bank of New York Mellon	13%
7	PNC Bank	8%
7	Comerica	8%



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