

Coffee Break:
**The New Payments World –
Does it Include Banks?**

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Presented By

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Strategies.**

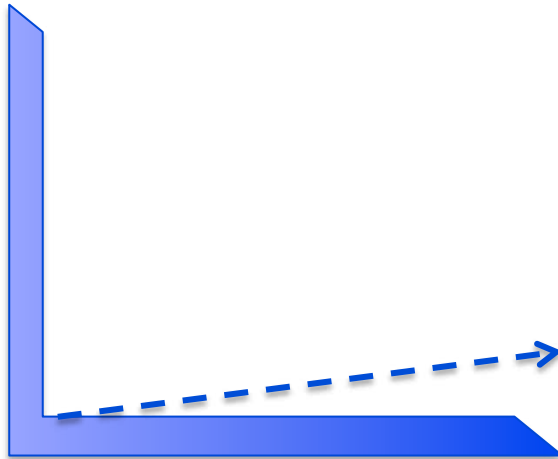
The Power of Experience®



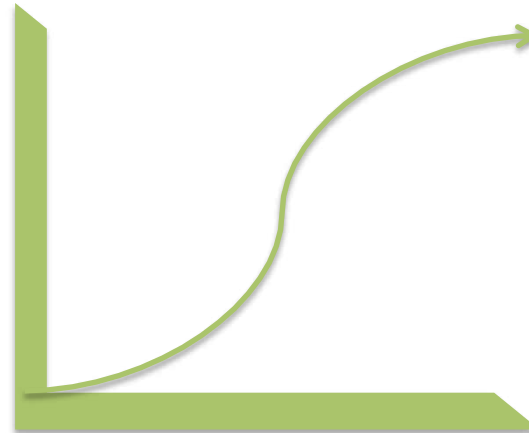
Rethinking the Payments Business



BANK VIEW



VC VIEW





Is Regulation a Blockage to Innovation?





Value Drivers



END USER EXPERIENCE



INTEGRATION



ACCESSIBILITY



ANALYTICAL VALUE



NETWORK / ECOSYSTEM ENHANCEMENTS





Banks in the Back Seat?





Getting Back in the Payments Game

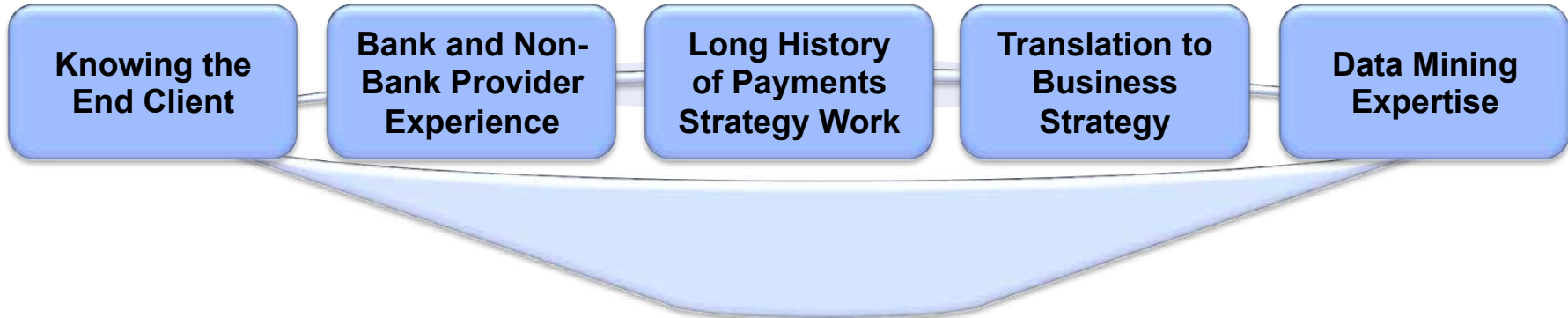


Build on Strengths



Adopt New Behaviors





Powerful, Holistic Strategy and Plan to Confront the New Payments World

We can help you...





Treasury Strategies Financial Services Practice



Our strategic advice and pragmatic solutions improve bottom line performance. Clients benefit from our 360° view of the treasury market, deep relationships, and proprietary analytic frameworks that transform data into strategic insights.



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- Regional Banks
- Solution Providers
- Associations
- Regulators

Solutions

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- Revenue Enhancement
- Deposit & Sweep Pricing
- Sales Training & Effectiveness
- Product Opportunity & Gap Analysis
- Operational Efficiency
- Risk Management & Compliance
- Competitive Assessment & Positioning
- Vendor Selection & RFP Management
- Market Analysis





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