

Treasury Strategies' Quarterly Technology Briefing

February 4, 2014

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**Treasury
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Agenda



Current Industry Highlights

What Our Clients Are Saying

The Game Changers

The Journey To 3.0

Getting To The Finish Line





Current Industry Highlights



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The BIG Issues



- ✧ **Relevance**
- ✧ **Regulation**
- ✧ **Risk**





The BIG Issues



✧ Relevance



✧ Risk





The BIG Issues



✦ Regulation



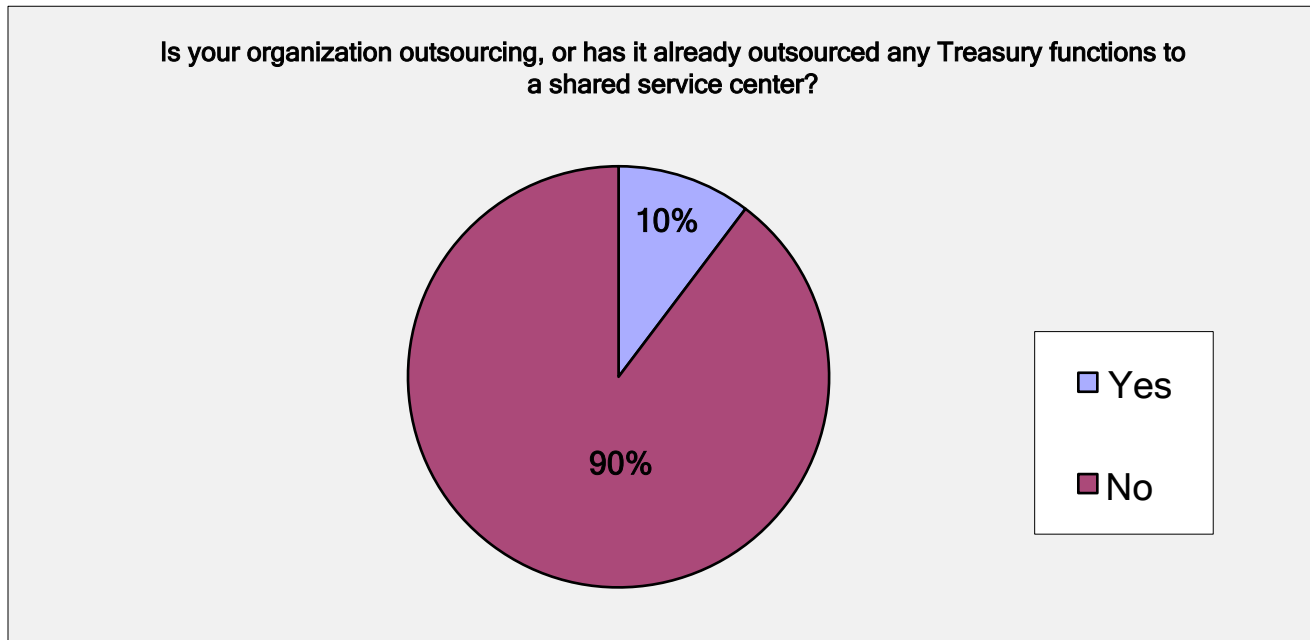
What Treasury Strategies' Clients Are Saying



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Is your organization outsourcing, or has it already outsourced any treasury functions to a shared service center?



Source: Treasury Strategies' Poll, January 2014





What Treasury Strategies' Clients Are Saying: **Outsourced Treasury Activities**



Treasury Function	Percentage Who Outsource
Treasury accounting	44%
Treasury settlements/ Payments	44%
Bank account management	22%
Intercompany loan administration	5%
Other <ul style="list-style-type: none">• A/P payments• Guarantee administration	27%

“We just moved bank account administration since it’s not value-added.”

“After we moved A/P payments to our shared service center, treasury payments were the next logical thing.”

Source: Treasury Strategies' Poll, January 2014





Technology & Risk



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Risk...Again





Now It's Time to Mitigate It





Operational Risk





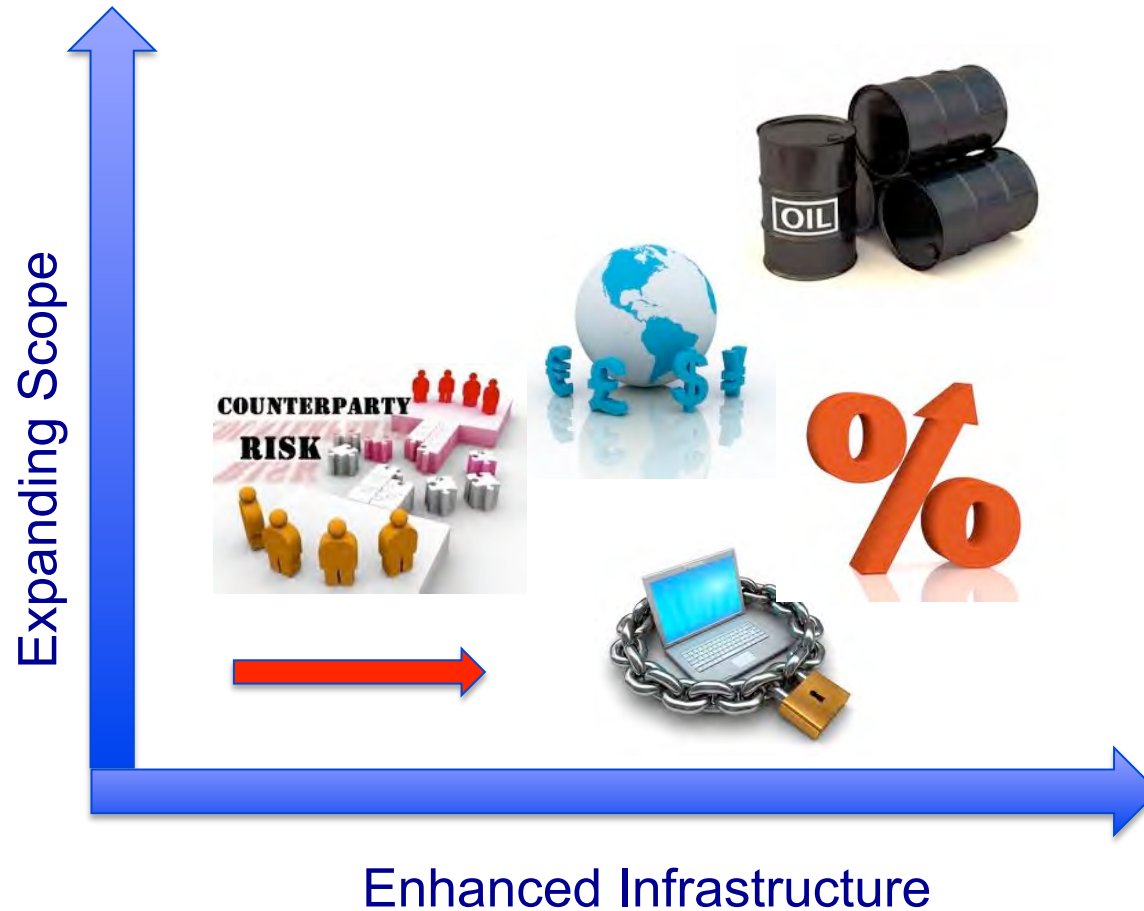
The Journey to 3.0



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The Journey to 3.0





Getting to the Finish Line



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Getting To The Finish Line



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Treasury Strategies' Advice to Clients



- 1. Move Treasury from 2.0 to 3.0 to stay relevant**
- 2. Establish an ongoing IT budget for technology**
- 3. Automate risk analytics and risk mitigation**
- 4. Determine your regulatory compliance needs and whether technology can accommodate your compliance requirements**
- 5. Before starting a technology project, ensure you know your most strategic objectives and persist in reaching those**

Disclaimer:

Treasury Strategies' recommendations are situation-specific and based upon careful, individual analysis. The advice cited above may or may not be appropriate for your specific situation.





About Treasury Strategies, Inc.



Who We Are

Treasury Strategies, Inc. is the leading treasury consulting firm working with corporations and financial services providers. Our experience and thought leadership in treasury management, working capital management, liquidity and payments, combined with our comprehensive view of the market, rewards you with a unique perspective, unparalleled insights and actionable solutions.

What We Do

Corporations

We help you maximize worldwide treasury performance and navigate regulatory and payment system changes through a focus on best practices, technology, liquidity and controls.

Treasury Technology

We provide guidance through every step of the technology process – which includes creating a roadmap, selection, implementation and optimization. Our expert approach will uncover opportunities to optimize the value of your treasury through fully integrated technology solutions.

Financial Services

Our experience, analytic approach and benchmarks provide unique consulting solutions to help you strengthen and grow your business.

Locations


Chicago • London • New York

Accreditations



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Treasury Technology Practice



Our expertise in treasury best practices, knowledge of technology solutions and unbiased viewpoint provide our clients with an experienced team to guide them through the technology maze.

Clients

- Corporations
- Not-for-Profit Organizations
- Public Sector Organizations
- Technology Vendors



Solutions for Treasury Departments

- Pre-implementation Best Practices Review
- Process Review & Re-engineering
- Gap Analysis with Current Technology
- Corporate SWIFT Connectivity
- Technology Selection
- Technology Implementation & Optimization
- Strategic Roadmap

Solutions for Technology Vendors

- Implementation Resource Partnering
- Functionality Enhancement
- Business Strategy

